

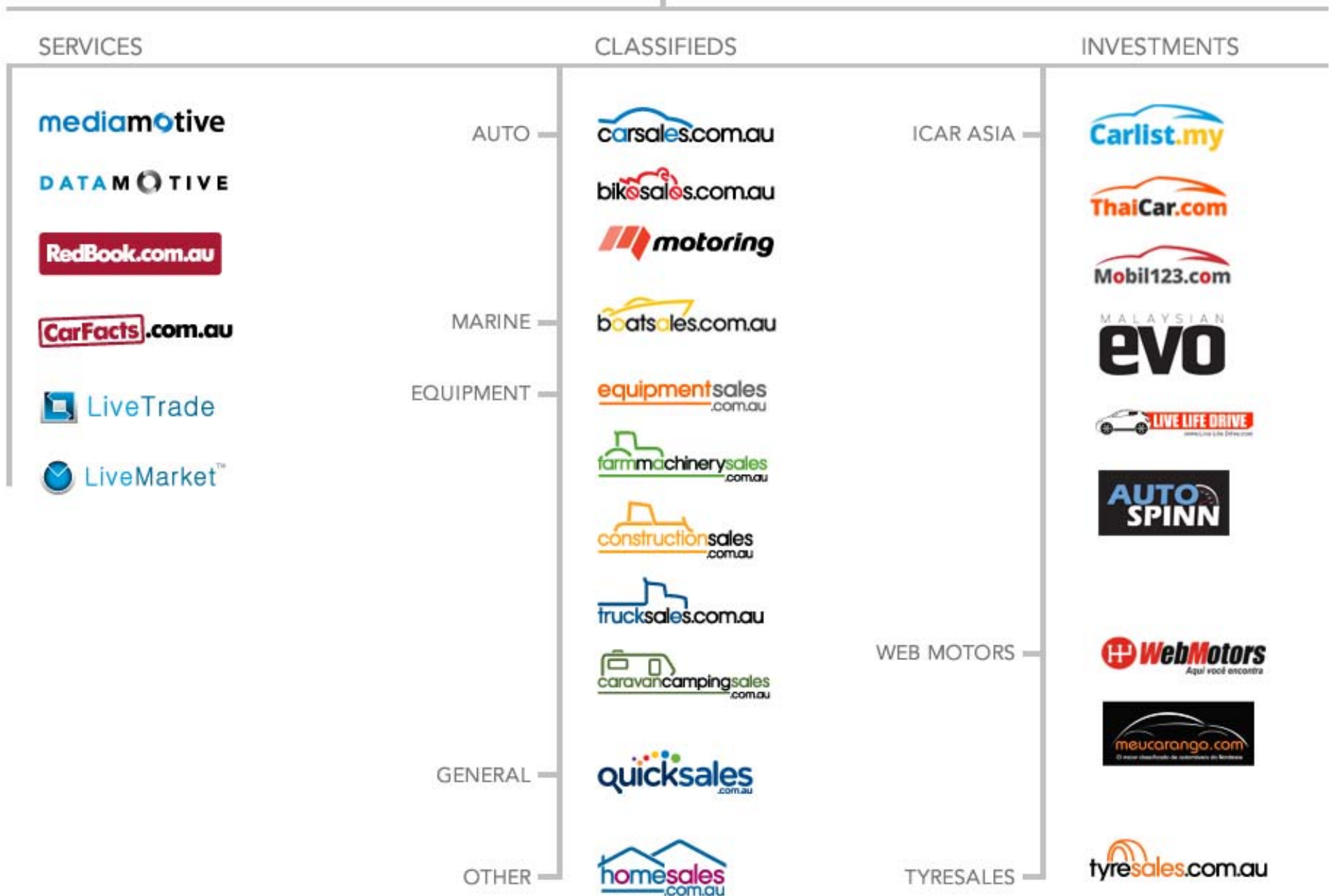


carsales.com.au

carsales  com Ltd

Year End Results Presentation to 30 June 2013

Organisational Structure



A photograph of a modern, curved glass building at dusk. The building's facade is made of large glass panels, reflecting the sky and showing interior lights. The text "carsales.com.au" is illuminated in white and blue on the upper part of the building. In the foreground, a road with white lane markings is visible, with long, horizontal light trails from passing vehicles. A traffic light and a "no left turn" sign are on the right side of the road.

carsales.com.au

carsales  com Ltd

Performance Update

Operational Overview

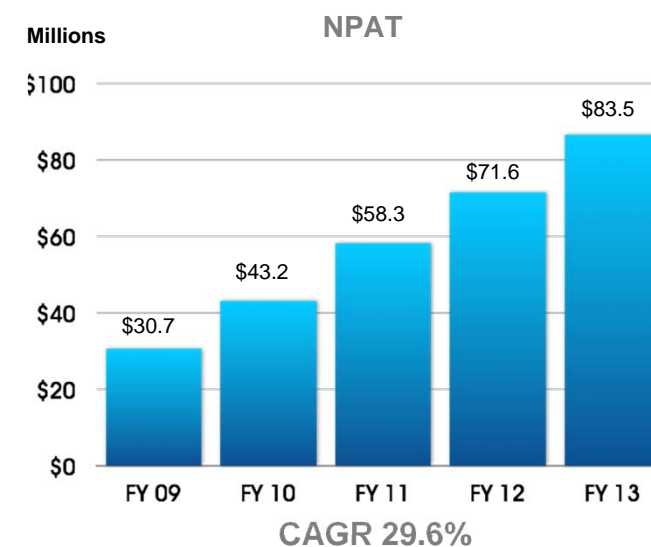
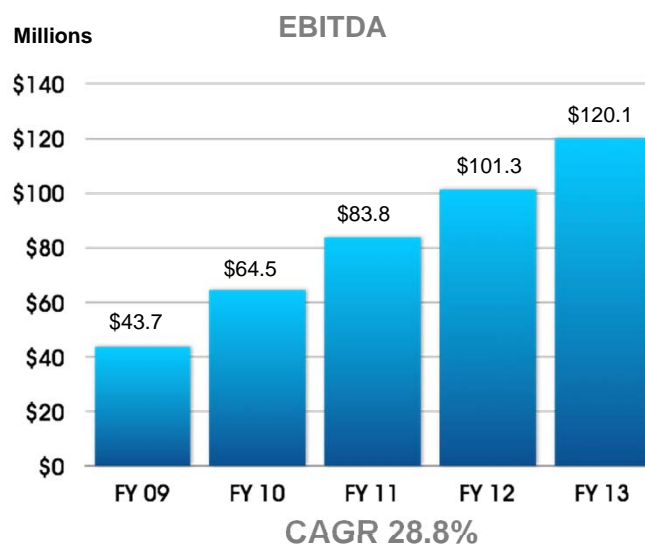
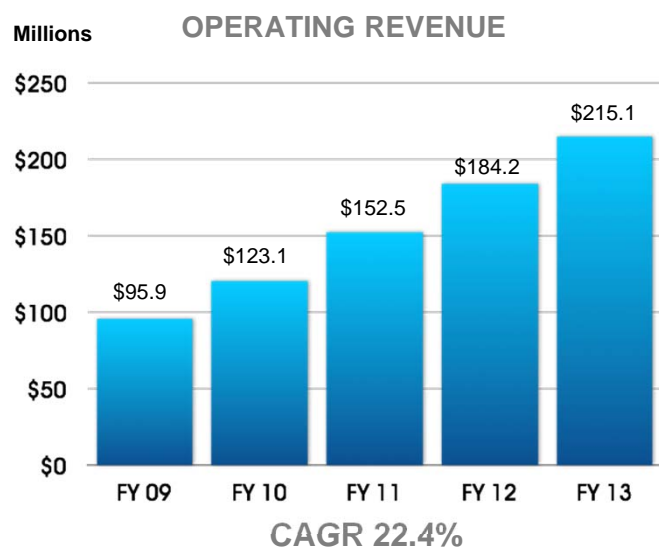
Operational Performance

- Automotive dealer enquiry growth up 9% on pcp
- Enquiry volumes on new cars up 23% on pcp. New car inventory increased 4% on pcp to ~51,000 vehicles.
- Overall automotive inventory grew 8% to ~233,000 cars.
- Mediamotive continued to perform well throughout the year with display advertising revenue up 25% on pcp.
- Private revenue grew consistently through the year up 7% on pcp, with sources of growth coming from new product, product upsells and non automotive ad volumes.
- Non automotive verticals particularly industry based sites performed well.
- Dealer and Data Services continued to grow strongly with revenue up 16% on pcp.
- Quicksales strategy continues to evolve with a number of new product features released throughout the year. Investment in this key marketplace is ongoing.
- Investments in both iCar Asia (South East Asia) and Webmotors SA (Brazil) completed during H2 FY2013. These acquisitions were funded using a combination of cash and debt (see Annual Report for further details).
- Investment in mobile platforms an area of focus as traffic from mobile devices continues to rise.

Financial Overview

- Continued solid growth in Operating Revenue rising to \$215.1m, up by 17% on pcp.
- EBITDA up 19% on pcp to \$120.1m and EBITDA margins increasing to close to 56%.
- Operating cashflow of \$90.8m, up 22% on pcp.
- EPS of 35.5 cents per share, up 16% on prior full year. (H2 FY2013 19.5 cents per share up 18% on prior H2)
- Final FY2013 dividend of 15.6 cents per share declared (Interim FY2013 dividend of 12.7 cents per share).
- Capex spend of \$2.8m, down 50% on pcp due to leasehold improvements on new head office relocation in December 2011 to Richmond, Melbourne.
- Headcount rose to 415 full time equivalents up 7% on pcp.

Year Ending 30 June 2013	\$A Millions		Growth	
	FY2012	FY2013	\$'s	%
Operating Revenue (Excluding Interest Revenue)				
Online Advertising	160.2	187.2	27.0	17%
Data & Research	24.0	27.9	3.9	16%
Total Operating Revenue	184.2	215.1	30.9	17%
Operating Expenses (Before Interest and D&A)	82.9	95.0	12.0	15%
EBITDA	101.3	120.1	18.8	19%
<i>EBITDA Margin</i>	<i>55%</i>	<i>56%</i>		
D&A	3.3	2.5	(0.8)	(24%)
EBIT	98.0	117.6	19.6	20%
Net Interest Expense	(1.3)	(1.3)	0.0	-%
Profit Before Tax	99.3	118.9	19.6	20%
Income Tax Expense	27.6	35.2	7.6	27%
Losses in Associates		0.2	0.2	
Net Profit After Tax	71.6	83.5	11.9	17%
Earnings Per Share (cents)	30.6	35.5	4.9	16%

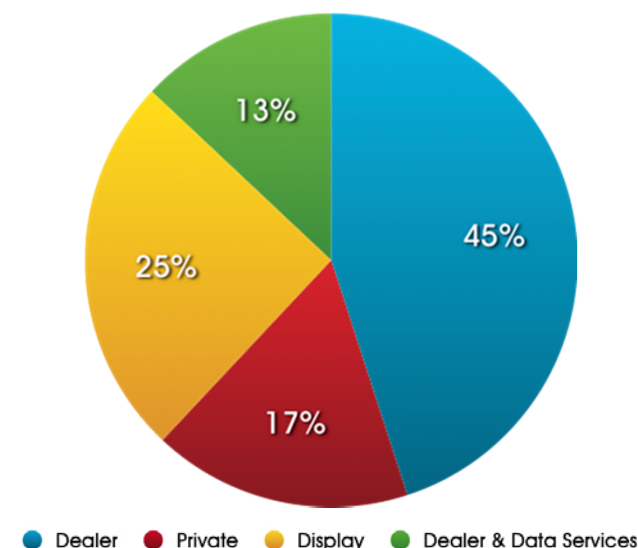


Revenue Performance

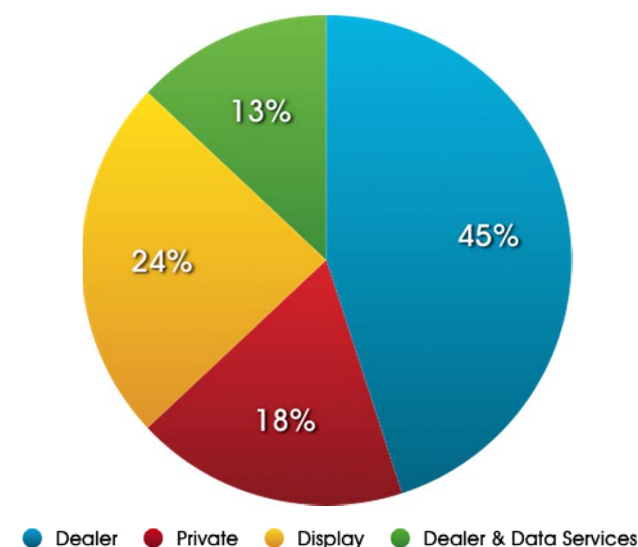
Year Ending 30 June 2013	\$A Millions		Growth	
	FY2012	FY2013	\$'s	%
Operating Revenue				
Dealer	83.3	97.0	13.8	17%
Private	33.3	35.7	2.4	7%
Display	43.7	54.5	10.8	25%
Dealer & Data Services	24.0	27.9	4.0	16%
Total Operating Revenue	184.2	215.1	30.9	17%

- Dealer revenue growth rates were maintained at a solid rate throughout H2 FY2013, with the Feb price change combined with continued growth in enquiries in automotive being the key drivers. Non automotive dealer revenue growth also remained strong, particularly in bikes and industry verticals. Total automotive dealer customers continued to grow at a steady rate through H2 FY2013 and ending the financial year at just under 3,200.
- Mediamotive had a solid H2 FY2013 recording revenue growth of 21% and ending another impressive year, up 25% for FY2013 on pcp.
- Private performed in line with H1 FY2013 up 7% on pcp, with new products and product upsells continuing to be the key drivers of growth along with ad volumes in non automotive verticals
- Dealer and Data services up a solid 16% on pcp. Another very successful year with Datamotive and Livemarket continuing to perform very well.

FY2013 REVENUE



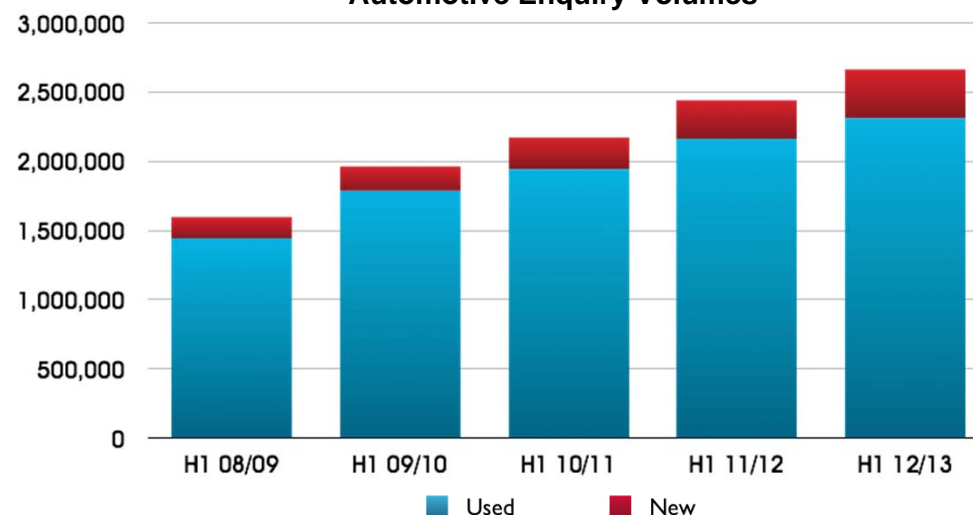
FY2012 REVENUE



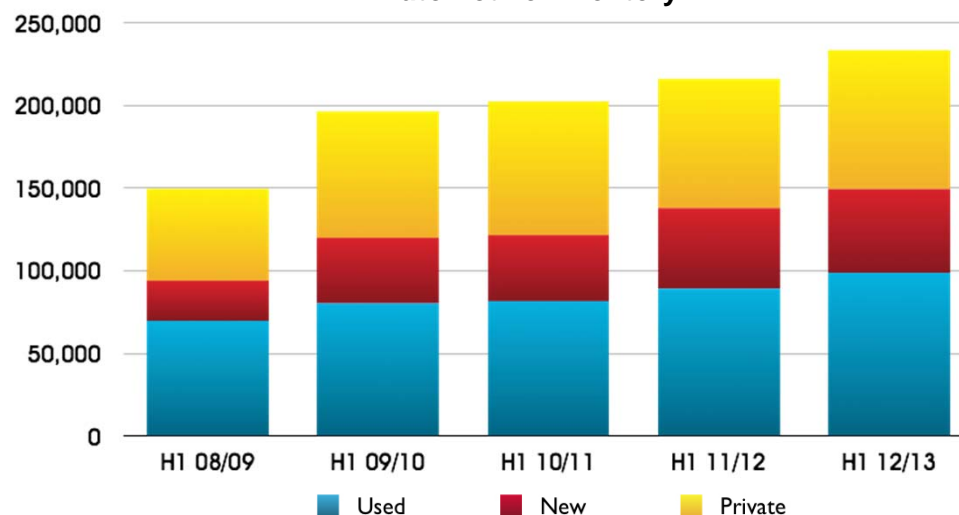
Operational Metrics

- **Automotive dealer enquiry volumes continued to grow at a steady pace up 9% on pcp.**
 - Dealer used car enquiry up by around 7% on the same time last year.
 - New vehicle enquiry continued to grow strongly throughout the year up 23% on the same time last year.
-
- **Automotive inventory volumes increased to around ~233,000 cars up 8.0% on pcp**
 - Dealer used vehicle inventory continued its steady growth up ~11% on pcp, while new car inventory volumes grew ~4% on the same time last year.
 - Private inventory was up ~7% on pcp to around 84,000 cars, with average time to sell, flat to up slightly on pcp.

Automotive Enquiry Volumes



Automotive Inventory



iCar Asia & Webmotors Investments and Tyresales JV

\$A Millions	FY2013	% Equity Ownership	Comment
iCar Asia Ltd (ASX : ICQ)*	-0.2	19.9%	Acquired interest on the 29/04/2013
Webmotors SA	0	30.0%	Acquired interest on the 28/06/2013
Tyresales Pty Ltd	-0.03	50.0%	Joint Venture with Digital Niche
Carsales Share of Associate NPAT	-0.23		

iCar Asia Ltd (ASX:ICQ)

SE Asia



- Classified sites are either No1 or No2 in the markets they occupy being Thailand, Malaysia or Indonesia.
- Population ~331m (combined population)
- Internet penetration rate ~28% (combined population)
- Annual new car sales 2012 ~2.2million (combined)

Estimated Total Inventory	Mar-13	Jul-13
Thailand - Thaicar.com	22,000	58,000
Indonesia - mobil123.com	115,000	154,000
Malaysia - carlist.my	109,000	120,000
Total Inventory	246,000	332,000

Inventory up 35% since March

Webmotors SA

Brazil



- Webmotors is the No1 automotive classifieds site in Brazil
- Population ~206m
- Internet penetration rate ~37%
- Annual new car sales ~4million

Estimated Total Inventory	Mar-13	Jul-13
Webmotors - Brazil	171,000	190,000
Meucarango - Brazil	13,000	19,000
Total Inventory	184,000	209,000

Inventory up 13% since March

Tyresales Pty Ltd

Australia



- Launched in Q3 FY2013, tyresales.com.au is a consumer focused enquiry based tyre buying service.
- Launched Autogate Aftermarket in March providing lead management tools for this segment of the market.
- For the month of June tyresales generated close to 3,000 qualified enquiries to automotive dealer service centres.
- Tyres are a \$4.9 billion retail market in Australia**

- As iCar Asia (ASX:ICQ) is an ASX listed company and the timing of their disclosures to the market are different to that of carsales, the earnings reported above and in the statutory accounts of carsales are an estimate of the carsales portion of their net profit after tax for the months of May and June. This estimate is made on the basis of the latest publicly available information being lodged through their Appendix 4C and adjusted for estimated non cash items.
- ** Ibisworld Tyre Retailing Market in Australia April 2012

Performance Outlook

- Trading for the first six weeks since 30 June has shown solid pcg growth. A more detailed trading update will be provided at the October Annual General Meeting.
- Expect mobile traffic growth as a percentage of overall traffic to continue to expand as the consumer market and our development efforts continue to shift in this direction.
- Aside from the focus on our core business and domestic market opportunities we will also be working hard with our new international partners to build on our investments in the South East Asian and South American growth markets over the coming twelve months.



carsales.com.au

carsales  com Ltd

New Product Releases

Ryvus – Demonstrating evolution through innovation

Carsales has developed its own search engine.

This search engine is designed specifically for classified and high inventory sites and is faster and more flexible than third party alternatives. Currently it powers Carsales, Carpoint and Quicksales.

Ford

- Falcon
 - XR6
 - Series
 - BA (2)
 - BF (3)
 - BF Mk II (6)
 - FG (78)

Holden

- Commodore
 - Berlina
 - Series
 - VL (1)

+ Add another car

State

- + Add another state

Victoria

- Ballarat Districts (5)
- Geelong Districts (5)
- Gippsland (4)
- Melbourne (54)
- Mornington Peninsula (22)
- North Central (7)
- North East (3)
- Seymour District (9)
- Western Districts (5)
- Wimmera Mallee (7)

view all...

+ Add another state

Postcode

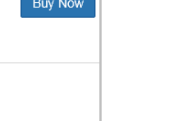
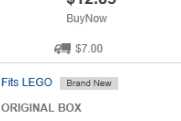

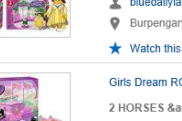

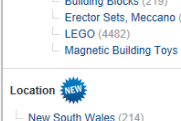

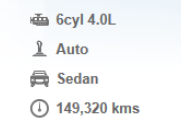
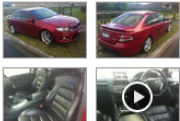

Body Type

Price

- \$15,000 - \$25,000

clear

2010 Ford Falcon FG XR6 Sports Automatic



6cyl 4.0L
Auto
Sedan
149,320 kms

\$17,750*

CarFacts REPORT FOR SALE

Private Seller Car

Leather Seats (XR) • Luxury Interior Pack (XR6) • Premium Sound System • Technology more

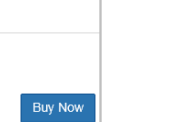
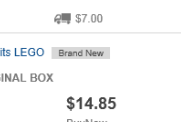
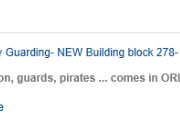
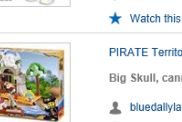
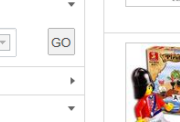
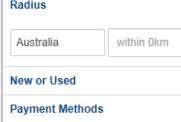

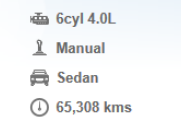


** LUXURY PACK ** Full leather interior, 19" Alloy Wheels, 6CD Stacker premium sound system with Sub

Save & Compare

VIC

View

2006 Ford Falcon BF XR6



6cyl 4.0L
Manual
Sedan
65,308 kms

\$15,000*

CarFacts REPORT FOR SALE

Private Seller Car

Premium Sound System • MP3 Decoder • Mobile Phone Kit/Presenter • CD Player • D more








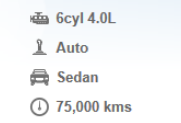


\$15000Don't hesitate to make me an offer :)This Ford Falcon XR6 BF 2006 Sedan is a great reliab

Save & Compare

VIC

View

2010 Ford Falcon FG XR6 Sports Automatic



6cyl 4.0L
Auto
Sedan
75,000 kms

\$19,000*

CarFacts REPORT FOR SALE

Private Seller Car

Save & Compare

VIC

View

Refine

Category

- All Categories
 - Toys & Games
 - LEGO & Building Toys
 - Building Blocks (219)
 - Erector Sets, Meccano (43)
 - LEGO (4482)
 - Magnetic Building Toys (2)

Location

- New South Wales (214)
- Queensland (4433)
- South Australia (10)
- Tasmania (9)
- Victoria (58)
- Western Australia (22)

Price Range

- \$ to \$ 30.00

Radius

- Australia
- within 0km

New or Used

Payment Methods


- Paymate
 - Bank Deposit
 - C.O.D
 - Personal Cheque
 - Escrow
- Paypal
 - Money Order
 - Credit Card
 - Bank Cheque
 - Pay in Person

Go to page 1 Go

Page 1 of 159 1 2 3 4 next

Items Per Page 30

Girls Dream 3 KIT Bundle - building blocks GD3- Fits LEGO Brand New



\$5 SAVER - QUEEN, PRINCESS, HORSE - comes in ORIGINAL BOXES

bluedailylane

Burpengary, QLD


\$12.85

BuyNow

Watch this

\$7.00

Girls Dream ROYAL CARRIAGE building block kit 250- Fits LEGO Brand New



2 HORSES & Carriage, QUEEN, Soldier - in the ORIGINAL BOX

bluedailylane

Burpengary, QLD


\$10.85

BuyNow

Watch this

\$7.00

Girls Dream - 2 KIT Bundle - building blocks GD2- Fits LEGO Brand New



\$5 SAVER - QUEEN & PRINCESS - comes in ORIGINAL BOXES

bluedailylane

Burpengary, QLD


\$5.85

BuyNow

Watch this

\$7.00

PIRATE Territory Guarding- NEW Building block 278- Fits LEGO Brand New



Big Skull, cannon, guards, pirates ... comes in ORIGINAL BOX

bluedailylane

Burpengary, QLD


\$14.85

BuyNow

Watch this

\$7.00

Pirate Ship KING OF THE SEAS - NEW Building block- Fits LEGO Brand New



487 pieces Corsair Series BIG KIT ... comes in ORIGINAL BOX

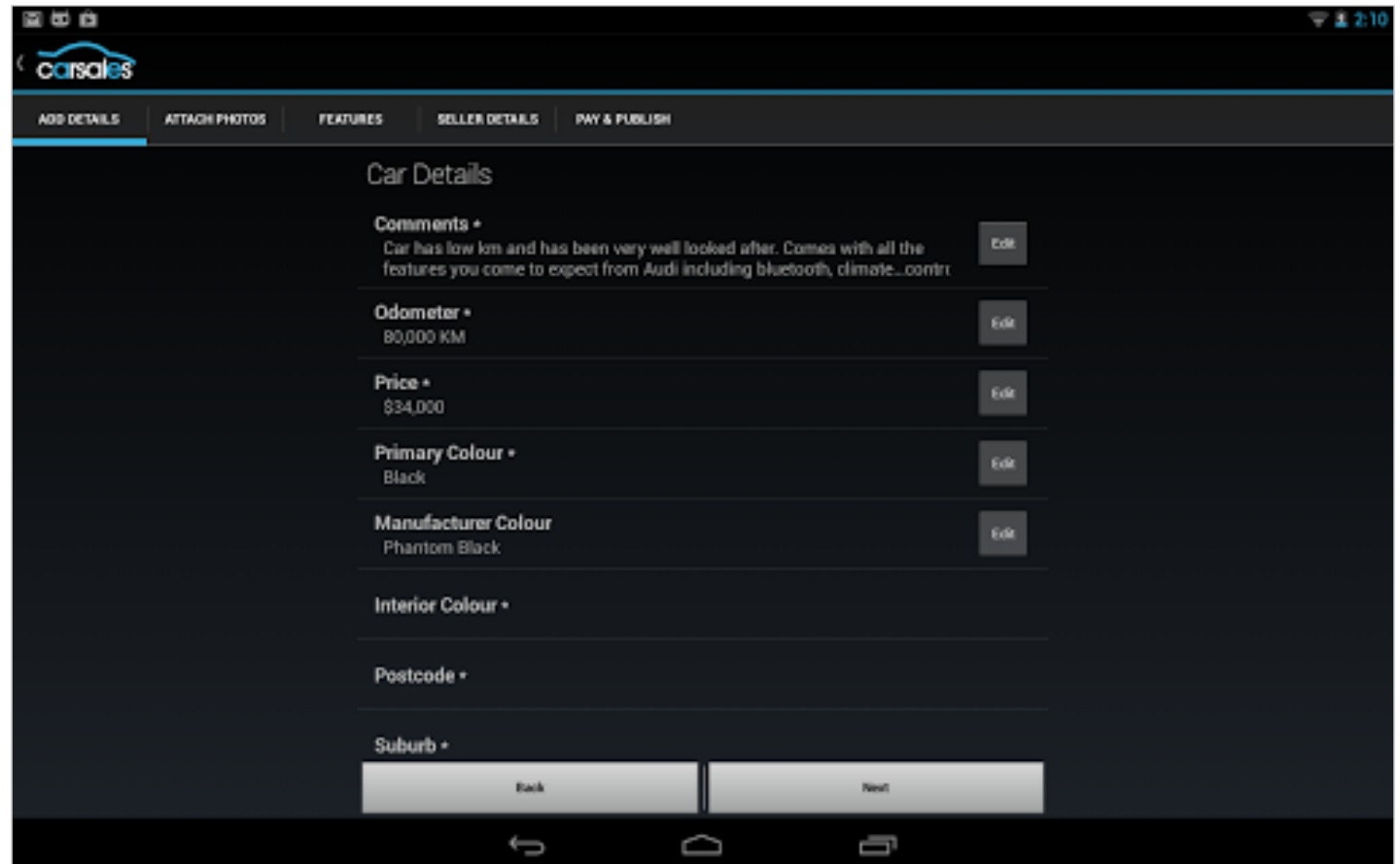
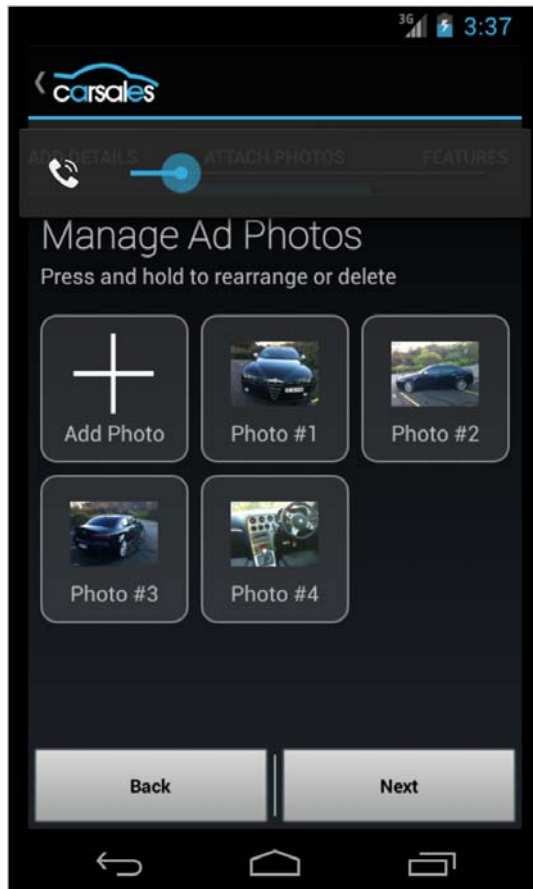
bluedailylane

\$38.85

BuyNow

Carsales Android App – Snap and Sell

Android users are now able to sell their car by simply using their phone or tablet to snap and sell their car.




Carsales Windows 8 App

Carsales has deployed a Windows 8 App. Early results have been very positive and this App has been so popular that it has ranked as high as the #5 overall App in the Windows Australia App Store

CARSALES

HomeCar SearchSell Your Car

245,004 results found




2012 Porsche Boxster 981 S

- Automatic
- 2,009 kms
- 6cyl 3.4L
- Convertible

\$159,900
Drive Away
Featured
\$152,805*
Excl. Govt. Charges

This Porsche 981 Boxster S is finished in Basalt Black with Black interior. It has some fantastic factory options that include 14...

20 Dealer : Demo NSW




2006 Aston Martin V8 Vantage

- Manual
- 12,100 kms
- 8cyl 4.3L
- Coupe

\$139,990
Drive Away
Featured
\$134,573*
Excl. Govt. Charges

One meticulous owner from new. Vehicle in near new condition.

20 Dealer : Used VIC




2010 Toyota Landcruiser VDJ200R Sahara

- Automatic
- 78,860 kms
- 8cyl 4.5L
- SUV

\$83,988*
Featured

This beautifully presented local SA Top of the range Landcruiser comes packed with luxurious features. Finished in crystal...

20 Dealer : Used SA




2010 Toyota Landcruiser VDJ200R VX

- Automatic
- 98,399 kms
- 8cyl 4.5L
- SUV

\$71,000
Featured

Fantastic Vehicle. Great to Drive. Never off road or on beach. Mostly highway Kms. Company Director's vehicle. Detailed...

19 Private QLD



2012 Mini Cooper V

- Manual
- 5,128 kms
- 4cyl 1.6L
- Convertible

Reluctant sale. Range of optional driving license...

16 Private

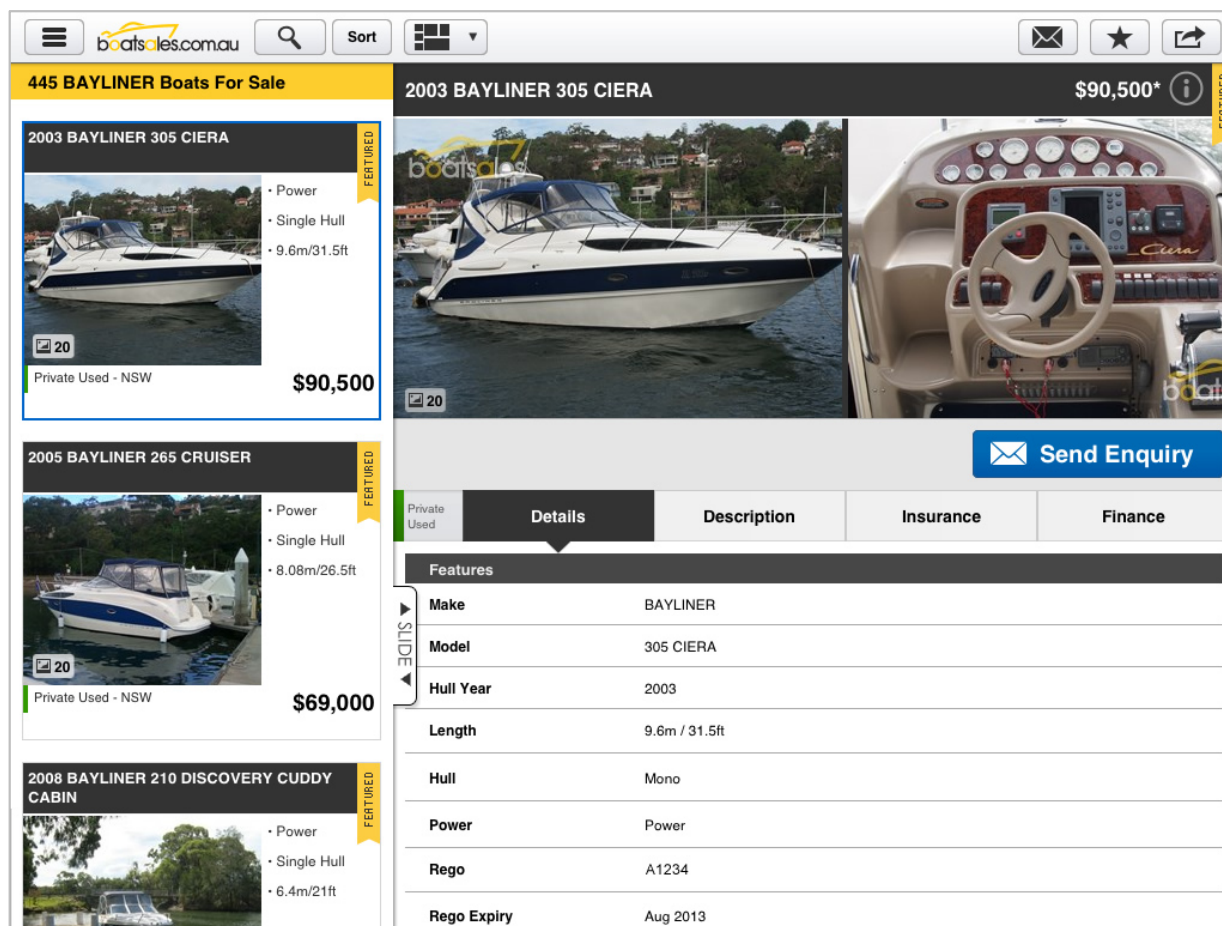
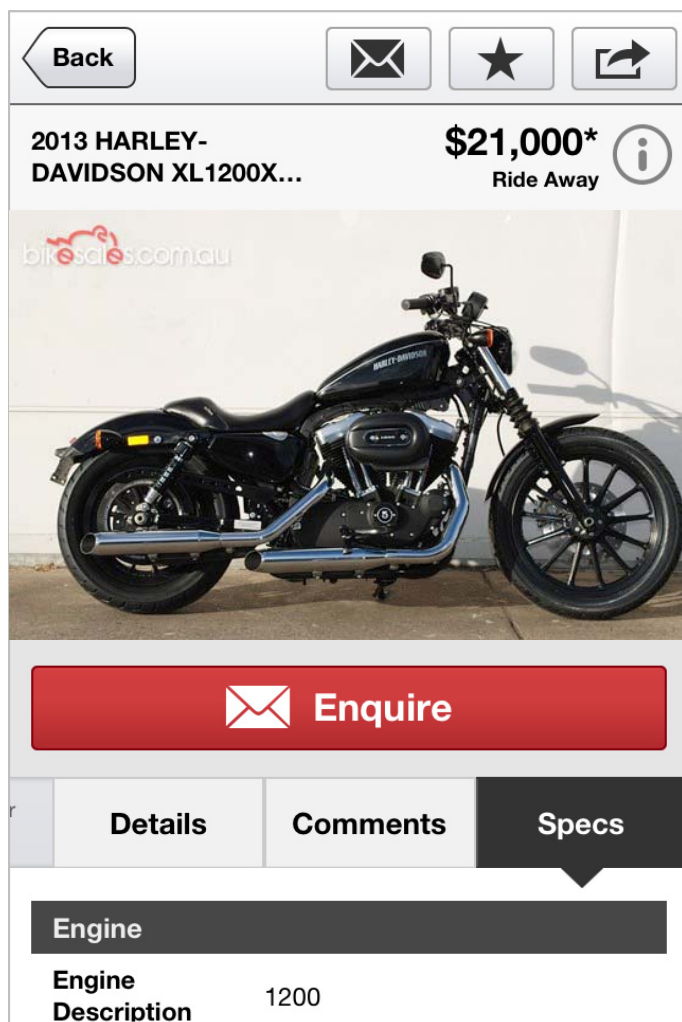
Pin

Refine Search

Sort

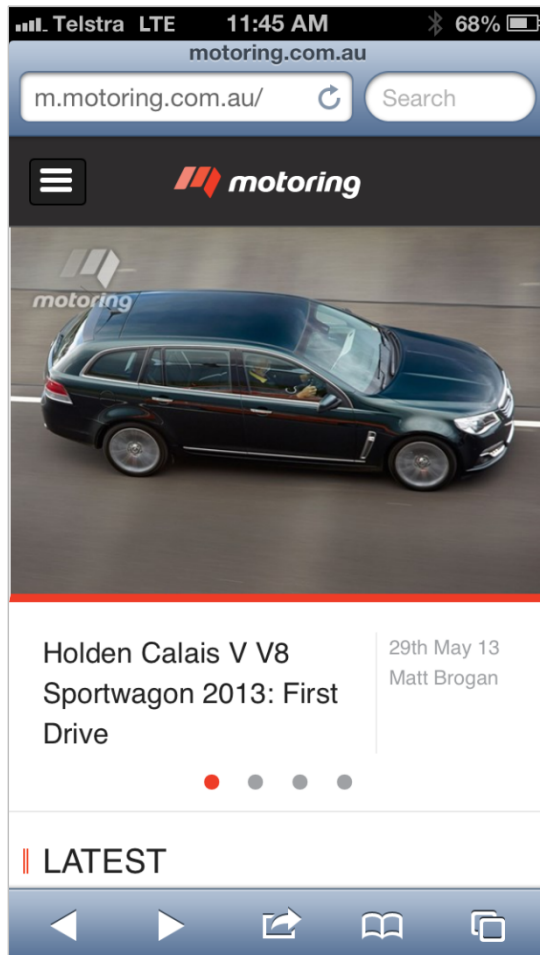
Boatsales and Bikesales Native Apps

Both Bikesales and Boatsales now have fully native iOS Apps (iPad and iPhone).
Consumer feedback has been fantastic and both Apps are highly rated in the App Store.



New mobile site for Motoring

Building on the success of the Motoring iPad App, we have now launched a mobile optimised version of our editorial site: m.motoring.com.au.



We are serious about data!

We have improved our data matching systems and continue to add value to our data.

DATA MOTIVE

Determinator Matching Engine

TABLE

Searched Keys


M5 2012

Redbook Code (MatchCount : 2)


Unique Match

N

Match Score



2012 BMW M5
F10 Sedan 4dr M-DCT 7sp 4.4TT
[MY13]



2012 BMW M5
F10 Sedan 4dr M-DCT 7sp 4.4TT
[MY12]

Base Colour:*

Silver

Manufacturer Colour:

Palladium silver

Manufacturer Colour

Diamond Silver

Iridium silver

Palladium silver

Interior Colour:

Overview			
Engine			
Engine Type	Piston	Engine Location	Front
Engine Size	4163 (cc)	Engine Configuration	V90
Cylinders	8	Camshaft	DOHC with VVT
Valves/Ports per Cylinder	5	Compression ratio	12.5
Engine Code	CDR	Sample Engine Number	CDR-####
Power	273kW @ 6800rpm	Torque	The 'pulling power' of a vehicle, measured in Newton metres (Nm)
Power to Weight Ratio	142.9 (W/kg)	Acceleration 0-100km/h	6.4 (s)
Transmission & Drivetrain			
Fuel			
Steering			
Wheels & Tyres			
Dimensions & Weights			
Warranty & Service			
Other			

Tyresales

We have launched a new service for consumers to find the best deals on tyres.
This service comes complete with a prospect management system for tyre dealers built on the Autogate foundation.

The screenshot shows the tyresales.com.au website. The header includes navigation links like 'Search For Tyres', 'Hot Deals', 'Finance', 'News & Videos', and 'Help'. The main content area features a search form titled 'Find the Best Deal on Tyres' with filters for Vehicle, Size, and Brand. A video player shows a man standing next to several tyres. The footer includes promotional banners for 'Need tyres but don't have the money?' and 'Interactive Wheel Selector'.

The screenshot shows the AfterMarket prospect management system interface. The header includes the 'AfterMarket' logo and a clock showing '57s'. The main content area displays 'Prospect Details' for 'Mr Anton Auto Business'. It includes contact information, a video player, and a table of tyre information.

Brand	Model	Size	Pattern
Pirelli	PZERO	285/30R18 93	Pattern2

Homesales

Homesales continues to strengthen its market position with growth across all metrics including site traffic, property enquiries and listings. High quality, Agent and buyer friendly tools continues to add value.

The screenshot displays the 'Agent Admin' dashboard for 'Sample Real Estate'. The interface includes a top navigation bar with links for Buy, Rent, Invest, New Homes & Apartments, Sold, Find an Agent, International, and More. The left sidebar contains navigation options: Dashboard, Listings, Buy, Rent, Sold, Enquiries, Account, and Listing Upgrades. The main content area features a 'Welcome back Sample Real Estate' message, a 'Recent properties' section with three listings, and a 'Highlights' section on the right. The 'Recent properties' section lists three properties, each with a 'PUBLISHED' status, address, description, and details like bedrooms, bathrooms, and price. The 'Highlights' section includes an 'Account' overview, 'Live Property Listings' (48 Buy, 9 Rent), 'Enquiries for last 90 days' (a bar chart showing enquiries over time), and 'Recent Activity'.

Agent Admin

Dashboard

Listings

Buy

Rent

Sold

Enquiries

Account

Listing Upgrades

Upgrade your listings now

Premium Experience

Download Vendor Brochure

Featured Properties

Download Vendor Brochure

Welcome back Sample Real Estate

Recent properties

Create For Sale Listing **Create New Rent Listing**

PUBLISHED 22 Sample Street, Suburb, Postcode, State

GREAT 4 BEDROOM HOME
This 4 bedroom home is in a great location, comprising good size modern kitchen, lounge room, dining

4 bedrooms, 2 bathrooms, 4 car spaces

\$410 per week

Property ID: HS974684

PUBLISHED 22 Sample Street, Suburb, Postcode, State

BOLD AND BEAUTIFUL ON 2
Looking to hit a century? This architecturally designed home has it covered, along with everything else

5 bedrooms, 2 bathrooms, 2 car spaces

\$930,000-\$970,000

Property ID: HS739484

PUBLISHED 22 Sample Street, Suburb, Postcode, State

AFFORDABLE ESPLANADE
All offers considered above \$555. Wake up to this view every day, one that can never be built out! This

3 bedrooms, 2 bathrooms, 2 car spaces

\$560,000+

Property ID: HS814089

Highlights

Account

REALESTATE
The most real estate agents

Sample Real Estate
449 Punt Road,
Richmond VIC 3121
sample.email@realestate.com.au

Live Property Listings

Buy **Rent**

48 **9**

[All buy Listings](#) | [All rent Listings](#)

Enquiries for last 90 days

Email and Phone Enquiries for last 90 days

3
0
5 days 35 days 65 days

Buy Rent Days 30 60 90 All enquiries

Recent Activity

Responsive Dealer Websites

With the growth in Mobile and tablets, we now offer high quality, low cost websites that offer a rich and responsive design that adapts to the device and resolution in question. Particularly of value in the motorcycle/marine/truck/equipment verticals.

HOME | ALL STOCK | ABOUT US | DEALER CONTACT

Refine Search

Keyword

Ad Type

Make

Length (Metres) Min Max

Length (Feet) Min Max




Year Min Max

Price Min Max

49 results found

Sort By Price [Highest First]




2002 BENETTI CLASSIC 35 MT



\$8,250,000*
Drive away no more to pay
QLD

• New • Power • 114.83ft (35m)
ALANI II, Number 12 in the successful generation of Benetti Classics, and it is a fine example of the series, with exter ...




2005 AZIMUT 98 FLY



\$6,600,000*
Drive away no more to pay
QLD

• Used • Power • 98ft (29.87m)
Stunning is the only way to describe this magnificent European Motor yacht which presents in as new condition. Boasting ...


2003 WARREN CUSTOM



\$4,952,500*
Drive away no more to pay
QLD


• Used • Power • 88ft (26.82m)
ILLUSION is an 88 Warren Sport Yacht custom built for the vendor who is one of Australias most experienced yacht owners. ...

2002 BENETTI CLASSIC 35 MT **\$8,250,000***
QLD
Drive away no more to pay



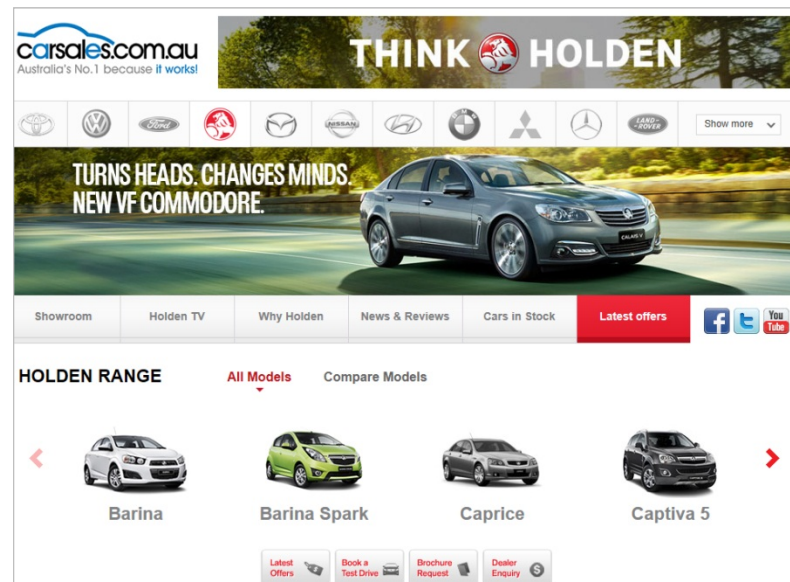
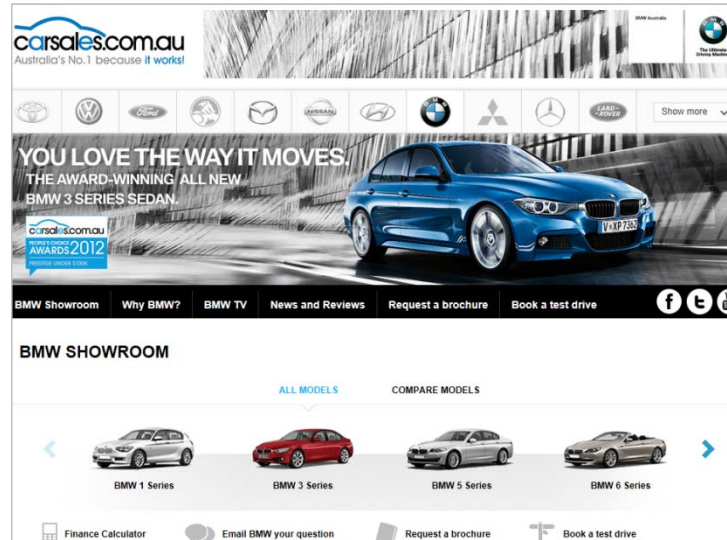
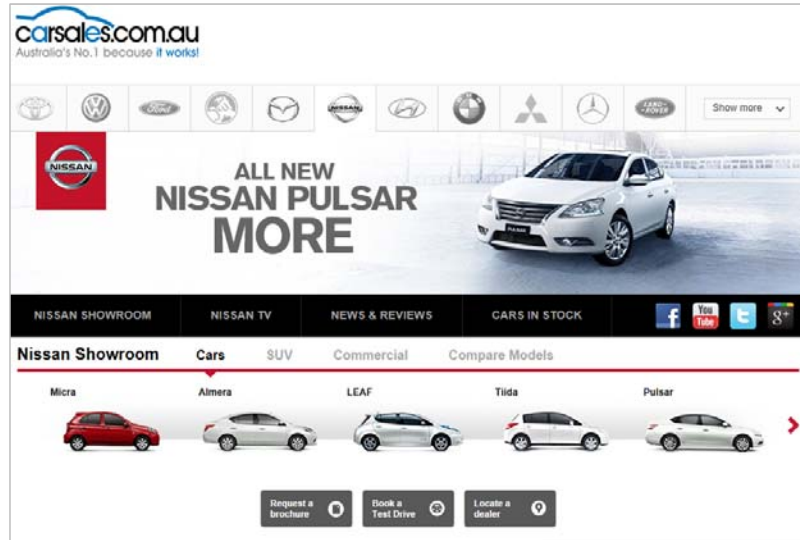
• New • Power • 114.83ft (35m)
ALANI II, Number 12 in the successful generation of Benetti Classics, and it is a fine example of the series, with exter ...

2005 AZIMUT 98 FLY **\$6,600,000***
QLD
Drive away no more to pay



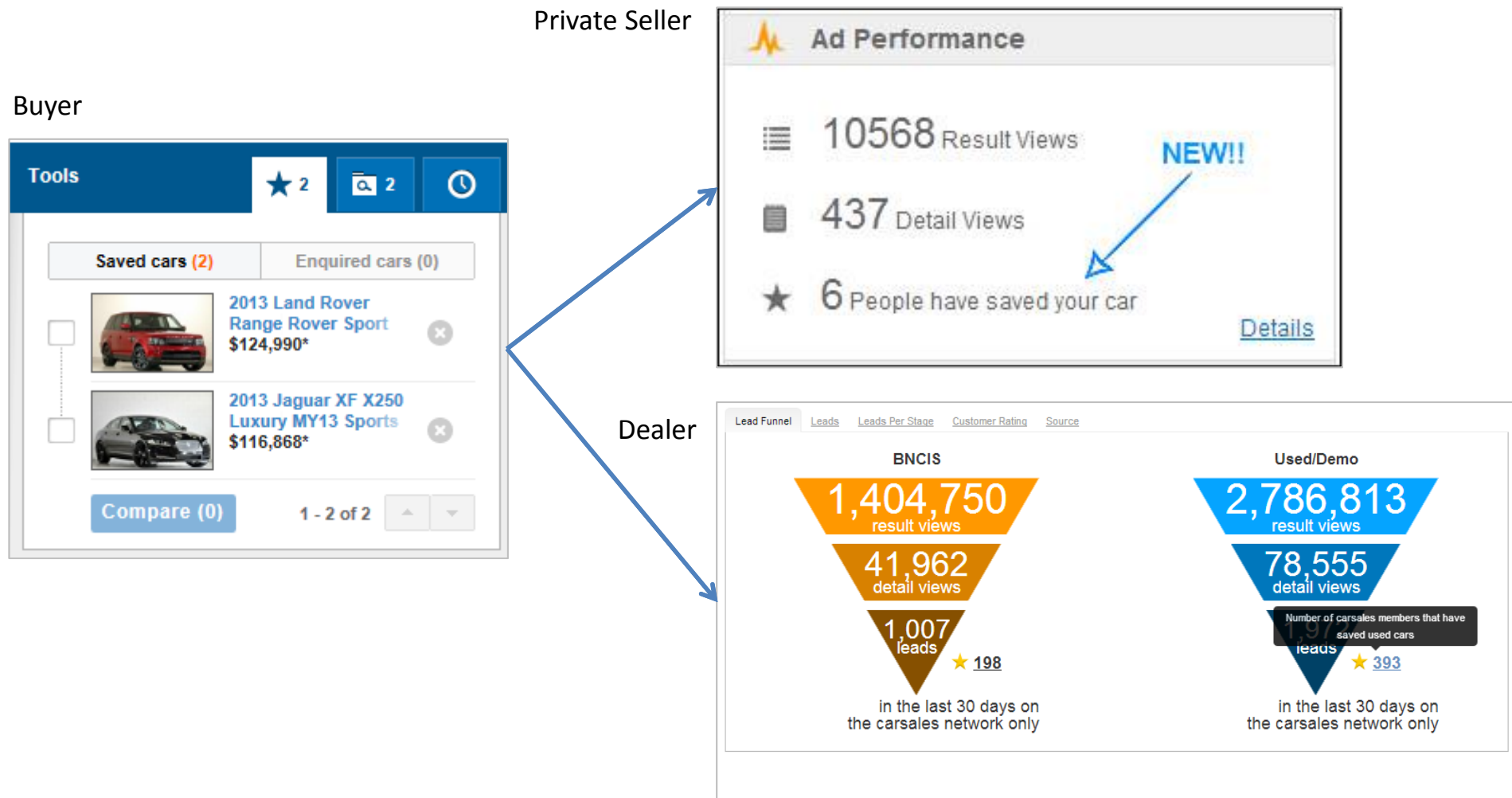
Manufacturer Hubs

Manufacturer hubs bring their brand experience to life on carsales.



Carsales - Watch Feature

We now show sellers how many members are saving/ watching their cars. This makes selling and buying a car easier as sellers can judge the level of interest in their car better and make any appropriate adjustments.





New enhanced sell process


Substantial investment in the “sell your ____” sections of our sites to improve traffic conversion and upsell.


[My Account](#) [My Ads](#) [Logout](#)


Create Standard Ad - [upgrade to premium](#)


Ad Completeness  (1 item) [Save Now, finish later](#)

 [Select Car](#)

 [Add Details](#)

 [Attach Photos](#)

 [Write Comments](#)

 [Pay & Publish](#)

0%

What type of car are you selling?

Search by make, model and year

Search by keyword

Search by registration or VIN

If we've seen your car before, we can pre-populate its details to make it even easier to create your ad.

Registration Plate Number or VIN

[where's my VIN?](#)

xft506



NSW



Find

Can't see your car, try using the [dropdowns](#) or [keyword search](#)
Still can't find your car? [Click here](#)

Variant & badge

Features



2000 Toyota Celica
ZZT231R SX Liftback 2dr Man 6sp 1.8i

- Manual 6sp
- Engine (cc): 1796
- Body: Liftback

Select & Continue

Here's what you get



15 photos

Showcase the best photos
of your bike to buyers



Unlimited changes

Update the ad as many
times as you like



Advertised until sold

Your ad stays live until you
sell your bike



Ad performance report

Receive weekly reports
along with handy seller tips

Select your bike's preferred sale price to get started

\$0 - \$1,999

\$10

STANDARD AD
UNTIL SOLD

Create Ad

\$2,000 - \$4,999

\$30

STANDARD AD
UNTIL SOLD

Create Ad

\$5,000 - \$14,999

\$60

STANDARD AD
UNTIL SOLD

Create Ad

\$15,000+

\$90

STANDARD AD
UNTIL SOLD

Create Ad

Your ad will be seen on our network of partner sites

bikesales.com.au

BikePoint.com.au

quicksales

YAHOO!

ninemsn

*Conditional on vehicle price

Price Notifications

Users now have the option to be notified of any price changes on a car.

The screenshot shows the 'Member Centre' of carsales.com.au. A 'Price Updates' notification box is displayed, stating: 'The Price Updates feature will notify you as soon as any price changes occur on your saved cars.' Below this, there is a toggle switch for 'PRICE UPDATES' set to 'ON'. The main content area shows a table of 'Saved Items' with columns for Description, Recent Activity, and Price.

Description	Recent Activity	Price
 2006 Porsche 911 Carrera 997 4S MY06 • Private seller cars • Coupe • 6cyl 3824L Manual • 35000 kms	✓ Saved 10 April 2013 at 1:07 PM	\$139,000*
 2012 Toyota Landcruiser Prado KDJ150R Kakadu Sports Automatic • Brand new cars in stock • SUV • 200 kms • 4cyl 2982L Automatic	✓ Saved 10 April 2013 at 1:07 PM	\$80,990 Drive Away No More to Pay
 2012 Honda Civic 9th Gen Ser II VTI Sports Automatic • Demo and near new cars • Sedan • 36 kms • 4cyl 1798L Automatic	✓ Saved 10 April 2013 at 1:12 PM	\$22,580 Drive Away No More to Pay \$20,580* Excl. Govt Charges
 2013 Land Rover Discovery 4 Series 4 SDV6 SE MY13 Sports Automatic • Demo and near new cars • SUV • 4000 kms • 6cyl 2993L Automatic	✓ Saved 10 April 2013 at 1:40 PM	Under Offer

The screenshot shows the carsales.com.au website. The main listing is for a '2008 Mercedes-Benz GL320 CDI X164 MY09 Sports' priced at '\$59,990'. The 'Refine Search' sidebar on the left shows filters for 'Ad Type' (All Dealer & Private, Brand new cars in stock, Dealer used cars, Demo and near new cars, Private seller cars) and 'Cars' (Make, State, Postcode, Body Type). The 'Saved Cars' sidebar on the right shows a list of saved cars and a 'PRICE NOTIFICATIONS' toggle set to 'ON'. Below this, there is a 'Latest' news section with headlines like 'BMW boosts M5', 'BMW dealer traffic plunges', 'MOTORSPORT: Green light for Queensland events', 'Oil giant Gulf's CEO predicts crude shock', and 'BMW's bold new models'.